



## **Cisco integrator, C4 Systems builds leadership team to facilitate national growth**

### ***C4 appoints Professional Service and National Sales Managers***

**Sydney, Australia – 13 March 2007** – C4 Systems (C4), part of the Integ Group – a UXC company, has recently appointed two senior managers to the company’s leadership team.

Chris O’Connor joins C4 as National Professional Services Manager and Timothy Fulton has come on board as National Sales Manager. They are both charged with spearheading growth of the business.

C4 is a Cisco Gold Partner that provides communications and network infrastructure solutions to corporations and government agencies across Australia. C4 services offerings include architecture and design, procurement, implementation and support. The company’s key value to its clients is its team which is made up of some of the most experienced and knowledgeable Cisco engineers in the market. More than half the engineer team is accredited to the highest Cisco level, that of CCIE.

“C4’s level of staff accreditation has given us a sweet spot in the market that has resulted in significant growth opportunities for the business,” said Ian Poole, CEO, Integ Group.

“As C4 builds its national presence it’s critical we have the right senior team in place. Both Chris and Timothy have the extensive experience in senior roles in fast growing companies. They will both play a key role in ensuring C4 has the systems and processes in place to enable growth while maintaining our team and culture,” said Poole.



### **Chris O'Connor – Professional Services Manager**

Chris O'Connor joins C4 with more than 13 years experience in the IT services industry. At C4 he will focus on creating and maintaining key systems and processes to support company growth.

Previously O'Connor worked at DATA#3 where he held the title of Queensland Services Manager. Prior to that he was at Avanade as National Practice Director where he drove strategy and operational execution for the Australian practice. O'Connor spent 10 years at Australia's largest commercial software developer, Mincom Limited, where he held roles such as APAC Technical Director and Director of Defence Solutions.

### **Timothy Fulton – National Sales Manager**

Timothy Fulton joins C4 with more than 10 years of experience and will focus on national sales starting with New South Wales and Queensland.

Prior to joining to C4, Fulton spent five years at Touchbase Communications where he was an Equity Partner in the business and held titles including European Sales Director. Previously he was at Fujitsu (London) for four years where he managed the PricewaterhouseCoopers account and won the Anderson Consulting (Accenture) account, growing the professional services team to be the highest performing team at Fujitsu.

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### **For more information**

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### **About C4 Systems**

C4 Systems (C4) specialises in providing communication and network infrastructure design and review, implementation and support to business corporations and government agencies across Australia.

Professional services capability sits at the core of C4's market offer and value to clients. With a complementary portfolio of services, support and technology solutions based around Cisco and Cisco-approved technologies, C4 is a Gold Partner



C4 is the Cisco practice within the Integ Group of companies.

**About Integ Group**

Integ Group provides secure communication and data network solutions to organisations across Australia. With broad and deep capability across market-leading products, Integ Group's solutions and services are underpinned by a flexible and agile approach to design, delivery and support.

Integ Group supports more than 2,000 customer sites in CBD and regional Australia as well as globally, in excess of 185,000 equipped ends of telephony, more than 10,000 data and security networking devices and 3,000 contact centre seats. Integ Group has the scale and experience to provide organisations with their 24 x 7 support requirements.

Experts in their fields, Integ Group's people have the highest levels of accreditation across all of the technologies used in the design of a solution with over 150 technology accreditations amongst its national technical engineering teams.

Integ Group comprises two brands – Integ Communications and C4 Systems.

Integ Group, is a UXC Limited company.